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# Five Discourses on Worldly Wisdom by Vishnu·sharman



# Translated by PATRICK OLIVELLE

NEW YORK UNIVERSITY PRESS & JJC FOUNDATION

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First Edition 2006.

The Clay Sanskrit Library is co-published by New York University Press and the JJC Foundation.

Further information about this volume and the rest of the Clay Sanskrit Library is available on the following websites: www.claysanskritlibrary.com

> www.nyupress.org ISBN-13: 978-0-8147-6208-0 ISBN-10: 0-8147-6208-5

Artwork by Robert Beer. Typeset in Adobe Garamond at 10.25 : 12.3+ pt. Printed in Great Britain by St Edmundsbury Press Ltd, Bury St Edmunds, Suffolk, on acid-free paper. Bound by Hunter & Foulis, Edinburgh, Scotland.

# THE FIVE DISCOURSES ON WORLDLY WISDOM BY VIṢŅUŚARMAN

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### BOOK III ON WAR AND PEACE: THE STORY OF THE CROWS AND THE OWLS

A тн' ёдам āraвнуате saṃdhi|vigraha|saṃbandhaṃ kāk'|ôlūkīyaṃ nāma tṛtīyaṃ tantram, yasy' âyam ādyaḥ ślokaḥ:

na viśvaset pūrva|virodhitasya śatroś ca mitratvam upāgatasya; dagdhāṃ guhāṃ paśyata ghūka|pūrṇāṃ kāka|praṇītena huť|âśanena. [1]

rāja|kumārā ūcuḥ: «kathaṃ c' âitat?» Viṣṇuśarm" āha: asti, kasmiṃś cid van'|ôddeśe mahān nyagrodha|vṛkṣaḥ snigdha|bahala|parṇa|gulma|chāyayā sv|āgatam iv' âdhva| gānāṃ prayacchati. tatra Meghavarṇo nāma vāyasa|rājaḥ prativasati sma, kāka|sahasra|parivāraḥ.

3.5 tatra n' âti|dūra ulūka|sahasra|parivāraḥ Arimardano nām' ôlūka|rājaś ca prativasati sma. sa c' âikadā saha|ja|vair'|ânuśayād ulūk'|ôpalabdha|durga|vṛtt'|ântaḥ Kāla|bala|śaktyā rātrāv āgatya, mahat" ôlūka|saṃghātena tasy' ôpari saṃnipatitaḥ. mahac ca teşāṃ kākānāṃ kadanaṃ kṛtvā, apayātaḥ.

anye|dyuś ca prabhāta|samaye hata|śeṣān bhagna|cañcu|pakṣa|caraṇān anyāṃś ca sametya, śivir'|ânusāra|pravicay'|ôpalabdhiṃ kṛtvā, mantribhiḥ s'|ârdhaṃ Meghavarṇo mantrayitum ārabdhaḥ. «pratyakṣam etan mahad viśasanam asmākaṃ sa|patnena Arimardanena kṛtam. dṛṣṭa|durga|mārgo 'sāv avaśyam adya rātrau labdh'|âvasaro 'smad|a|bhāvāya

W E BEGIN HERE the Third Book, named "The Story of the Crows and the Owls Illustrating War and Peace." This is its opening verse:

In a man you have once antagonized, Or in a foe who has become a friend, you should never place your trust. See how the hideout filled with owls was burnt, by the fire carried by crows. [I]

The princes asked: "How did that happen?" Vishnu-sharman narrated this story.

In a certain forest there was once a large banyan tree. It appeared to offer words of warm welcome to travellers with its cooling shade under its abundant foliage and cluster of trunks. In that tree lived a king of crows named Megha·varna, the Cloud-colored, with a retinue of a thousand crows.

Not too far from that tree there also lived a king of owls 3.5 named Ari·márdana, the Crusher-of-Foes, with his retinue of a thousand owls. Ari·márdana had learned all about Megha·varna's fortress from his owls. One day, driven by his inborn enmity towards crows, he came at night with a large squadron of owls and attacked Megha·varna with a force as formidable as Death itself. After inflicting a terrible massacre on the crows, he departed.

The next morning Megha-varna assembled the crows that had escaped the slaughter, many with broken beaks, wings, and feet, and received a report on the condition of the camp. Then he opened a meeting of his ministers to obtain their counsel, telling them: "You see before your very eyes the massacre inflicted on us by our enemy Ari-márdana. Now FIVE DISCOURSES ON WORLDLY WISDOM punar eşyati. tad a|hīna|kālam upāyaś cintyatām tad|vighāto yathā bhavat' îti.» evam uktvā, ek'|ântī|bhūtaḥ.

atha tasy' ânvaya|param|par"|āgataḥ pañca sacivās tiṣṭhanti. tad yathā: Uḍḍīvī, Saṃḍīvī, Āḍīvī, Praḍīvī, Ciraṃjīvī c' êti. tān pratyekaṃ praṣṭum ārabdhaḥ.

teşām ādāv Uḍḍīvinaṃ pṛṣṭavān: «bhadra, evam avasthite, kim an|antaraṃ karaṇīyaṃ manyase?»

so 'bravīt: «kiṃ may" âbhyadhikaṃ kiṃ cij jñāyate? deva, yad eva śāstre 'bhihitam, tad eva vakṣyāmi. kiṃ tu balavatā vigṛhītasya tad|anupraveśo videśa|gamanaṃ v" êti.»

3.10 tac chrutvā, Saṃḍīvinam āha: «bhadra, bhavān kathaṃ manyata iti.»

sa āha: «deva, yad ev' ânen' âbhihitam: ‹balavatā vigṛhītasya videśa|gamanam iti,› tan n' â|kasmād eka|pada eva durga| parityāgaḥ kāryaḥ. yato yuktam evaṃ sthite, dolā|vyājena kālaṃ yāpayitum. yadā bhayaṃ bhaviṣyati, tad" âpayānaṃ kariṣyāmaḥ. yadā svāsthyam, tadā durga eva sthāsyāma iti.» 356 that he has discovered the way into our fortress, given the opportunity, he is sure to return tonight to finish us off. So without delay we must think of a strategy to thwart him." After saying this he withdrew to a secluded spot.

Megha-varna had five ministers who had inherited the office, succeeding their forefathers. They were: Uddívin, the High-flyer, Sandívin, the Joint-flyer, Adívin, the Backward-flyer, Pradívin, the Onward-flyer, and Chirañ-jivin, the Long-lived. Megha-varna began to question each of them in turn.

The first one he questioned was Uddívin: "What do you think, my friend? Under these circumstances, what should we do now?"

Uddívin: "Am I a person who would know anything of special value? Your Majesty, I can only tell you what is written in the authoritative texts on the subject. When a person is attacked by someone stronger, he has only two options. He can either surrender to the other or go into exile."

After listening to him, Megha-varna asked Sandívin: "And 3.10 you, my friend, what do you think?"

Sandívin: "This fellow's advice, Your Majesty, is that when a person is attacked by someone stronger, he should go into exile. My response is that one should not abandon one's fortress suddenly and without cause. The proper thing to do under the current circumstances is to bide our time following an on-again-off-again strategy. When danger threatens, we will flee. But so long as things are normal, we will remain right here in the fortress." tatas tasy' âpi vacanam avadhārya, Prāḍīvinam pṛṣṭavān: «bhavato 'tra ko 'bhiprāyaḥ?»

so 'bravīt: «rājan, ātyayikam idam an|avaratam gat'|āgata|karaṇam. dīn'|ândha|kubja|vāmana|kuṇi|khañja|vyādhit'| ôpaskar'|ādibhir nayan'|ānayanair eva vayaṃ vinaṣṭāḥ. yata evaṃ gate, saṃdhir eva śreyas|kara iti. yat kāraṇam:

pravṛddha|cakreṇʾ ākrānto rājñā balavat" â|balaḥ saṃdhino 'pakramet tūrṇaṃ kośa|daṇḍ'|ātma|bhūtaye. [2]

3.15 yatas teṣāṃ saṃnatiṃ kṛtvā, sukham anudvignā ih' âiva sthāsyāma iti.»

tasy' âpi vacanam avadhārya, Ādīvinam prṣṭavān: «bhadra, evam avasthite, asmākam kim prāpta|kālam manyase?» sa āha: «varam araņye hariņa|romantha|kaṣāyāny ambhāmsy āsevitāni, na ca prabhutva|ras'|āsvādinah par'|ôpasthāne kṛpaṇa|jīvitam iti. api ca:

jyāyān na named a|same;

'|sam'|ôpanamanam mahat kaṣṭam. garhitam etat puṃsām ati|namanam sāhasa|dhanānām. [3]

Megha·varna listened to him and then asked Pradívin: "What is your view on the matter?"

Pradívin: "To be constantly going back and forth, Your Highness, would be suicidal. We will all be destroyed if we have to carry back and forth everything—the weak, the blind, the cripples, the dwarfs, the maimed, the lame, the sick, and all our belongings. So, under the circumstances, the best thing to do is to sue for peace. And the reason is this:

When a strong king attacks with powerful troops, The weaker king should promptly sue for peace, To save his assets, army, and himself. [2]

So, we should make peace with them and continue to 3.15 live right here in comfort and free from anxiety."

Megha·varna listened to his advice also and then asked Adívin: "And you, my friend, what do you think is the appropriate thing for us to do under these circumstances?"

Adívin: "For those who have tasted the sweet flavor of sovereignty, it is far better to live in the wilderness drinking water dirtied by the cud the deer chew than to lead a wretched life in the service of an enemy. Furthermore,

A superior should never bow to one

who is not his peer;

To bow to people who are not one's peers

is a great disgrace.

To yield so readily is unworthy

Of real men, for whom valor is wealth. [3]

api ca:

3.20 daņdānām iva namatām, pumsām chāyā vivrddhim upayāti. kşayam eti c' âti|namatām tasmāt praņamen na c' âti|namet. [4]

taiś ca sah' âsmākaṃ saṃdarśanam eva na vidyate. saṃdarśanena vinā kathaṃ saṃdhir bhaviṣyati? tat sarvathā yuddham eva nas taiḥ saha puṣkalam iti.»

tato Meghavarņas teṣām caturņām api pṛthak pṛthag abhiprāyam jñātvā, Ciram|jīvinam āha: «tāta, tvam asmākam cirantano 'nvay'|āgataḥ sacivaḥ. ajasram ca hit'|ânveṣī. kim evam avasthite 'pi, adhunā prāpta|kālam manyase? yac ca tvam brūṣe, tad eva naḥ śreyas|karam iti.»

evam ukte, Ciramjīvy āha: «deva, kim ebhir n' ôktam asti, yatra mama vacan'|âvakāśaḥ syāt? iha hi saṃdhi|vigrahayoḥ saṃdhir vā vigraho vā tau pūrv'|ôktāv eva. tath" âpi yad Āḍivin" âbhihitam, tat pakṣa|vyāvartanāy' ôcyate. bhadra, katham eṣām asmākaṃ ca yuddhaṃ sāmānyam? tāvad a|sādhāraṇaṃ yuddham asmākam. sarvathā te balavantaḥ. tatas taih saha na yuddham asmākam ucitam. tathā ca:

And again,

A man's shadow will lengthen when he bows, as a stick's when it's bent. But it disappears if you bend too much; So you should bow, but never bow too much. [4]

There is no common interest at all between the owls and us, and without such a common interest, how can we negotiate a peace? Considering everything, therefore, war is the best option for us."

Megha-varna, after taking stock of the views of all four of them one by one, then said to Chirañ-jivin: "Father, you are our most senior hereditary minister, and you always have our welfare at heart. Under the current circumstances what do you think is the appropriate thing for us to do at this point? Whatever you say will clearly be the best course for us."

So petitioned, Chirañ-jivin replied: "What is there for me to say, Your Majesty? Haven't they already said everything? Between the alternatives of war and peace, we have already heard arguments in favor of pursuing the one and the other in the current circumstances. The advice of Adívin, however, would lead to the complete rout of our side. How, my friend, can there ever be an equal fight between us and the owls? Clearly, in any fight our side will come up short. They are more powerful in every way. So it will be unwise of us to start a war with them. As it is said:

3.20

pareṣām ātmanaś c' âiva yo '|vicārya bal'|â|balam kāryāy' ôttiṣṭhate mohād, vyāpadaḥ sa samīhate. [5]

3.25 laghușv api vidhātavyam gauravam paripanthișu, kṛty|antara|vidhātīṇām bhavanti hy a|phalāḥ kriyāḥ. [6]

> kṣamāvantam ariṃ prājñaṃ kāle vikrama|sevinam par'|ātma|guṇa|doṣa|jñam anusmṛtya na viśvaset. [7]

yam ev' âbhyupayāti Śrīr upāya|paritoṣitā, nir|udvignā hi tatr' āste, na kara|graha|dūṣitā. [8]

śātayaty eva tejāmsi dūra|stho 'py unnato ripuḥ; s'|āyudho 'pi nikṛṣṭ'|ātmā kim āsannaḥ kariṣyati? [9]

ON WAR AND PEACE: THE CROWS AND THE OWLS

When, without weighing the relative strengthsAnd weaknesses of yourself and your foes,You go rushing rashly into action,you're courting disaster! [5]

Show great respect even to minor foes;3.25if you act otherwise,your efforts are in vain. [6]

An enemy who is patient and wise, Who resorts to force at the proper time, Knows his and his foe's strengths and weaknesses— Be watchful, never place your trust in him. [7]

When Fortune betakes herself to a man, Pleased by the sound policies he pursues, She will remain with that man, undisturbed; Her marriage to him will bring her no shame.\* [8]

Even from afar, an exalted foe Is sure to eclipse a man's majesty. Even though he is near and fully armed, what can a petty man do? [9] na bhīto, na parāmṛṣṭo, n' âpayāto, na varjitaḥ, n' â|śastro 'py avamantavyo, n' âiko v" êti nay'|âdhikaiḥ. [10]

3.30 yasya sidhyaty a|yatnena śatruḥ, sa vijayī naraḥ; ya ekataratām gatvā jayī, vijita eva saḥ. [11]

> siddhim vañcanayā vetti, paras|para|vadhena vā. nir|upāyam sukham sv'|ântam. dvayoḥ kim? iti cintyatām! [12]

mad'|âvaliptaiḥ, piśunair, lubdhaiḥ, kām'|ātaṅkaiḥ, śaṭhaiḥ darp'|ôddhataiḥ, krodha|parair daṇḍa|nītiḥ su|dur|grahā. [13]

iyam tv a|bhinna|maryādaiḥ, sv|anuśiṣṭaiḥ, kṛt'|ātmabhiḥ, sarvaṃ|sahair, upāya|jñair, a|mūḍhair eva dhāryate. [14]

tat sarvathā yuddham eva na śreyas|karam iti. kasmāt? jyāyasā virodho hastinā pāda|yuddham iv' âik'|ânta|vināśāya.»

Whether he's frightened or is beaten up, Whether he's in flight or is abandoned, Whether he's unarmed or is all alone, You should never humiliate a man; So state the experts in sound policy. [10]

When his enemy yields without a fight, he's a victor indeed.

Winning after an uncertain battle, is truly a defeat. [11]

There are two ways one can achieve success: mutual slaughter or guile.

Prosperity without sound policy brings about one's own death. Consider which of the two you should choose. [12]

People who are haughty and malicious, Who are greedy, deceitful, full of lust, Who are prone to anger, puffed up with pride— Such people find it difficult to grasp the proper way to rule. [13]

It can be grasped, but only by those men Who stay within bounds and have been taught well, Well-disciplined, whose patience knows no bounds, Who are skilled in policy and are wise. [14]

So, it is absolutely clear that war is not to our advantage. And the reason is simple. Picking a fight with someone stronger is like a foot-soldier fighting with an elephant you are sure to end up dead."

3.30

3.35 Meghavarņa āha: «tāta, kathaya! kim nispannam?» so 'bravīt: «bhadra, sampradhāryatām etat. uktam ca:

> yā hi prāņa|parityāga| mūlyen' âpi na labhyate, sā Śrīr mantra|vidāṃ veśmany an|āhut" âpi dhāvati. [15]

krameņa yaḥ śāstra|vido hit'|âiṣiṇaḥ kriyā|vibhāge su|hṛdo na pṛcchati. <...> [16]

deśaṃ balaṃ kāryam upāyam āyuḥ saṃcintya yaḥ prārabhate sva|kṛtyam, mah"|ôdadhiṃ nadya iv' âbhipūrṇaṃ taṃ saṃpadaḥ sat|puruṣaṃ bhajante. [17]

3.40 śūrāḥ, sarv'lôpadhālśuddhā, buddhimanto, vicakṣaṇāḥ sahāyāḥ syur; nṛlpatvam hi sat|sahāya|nibandhanam. [18]

> viṣāṇa|saṃghaṭṭa|samutthit'|ânala| sphuliṅga|māl"|ākulite 'pi dantinām raṇe 'pi pītvā tu yaśāṃsi vidviṣāṃ, bhavaty a|vidvān na hi bhājanaṃ śriyaḥ. [19]

ON WAR AND PEACE: THE CROWS AND THE OWLS

Megha·varna: "Tell me, father. What will be the out- 3.35 come?"

Chirañ-jivin: "Think about this, my friend. It is said:

Even at the price of losing one's life, Fortune cannot be won: Yet if you have strategic acumen, Uninvited she will run to your house. [15] Not methodically seeking advice regarding your pursuits, From well-read friends of yours who wish you well, <can only lead to grief>. [16]\* 'What is this place like? What are my forces? What's to be done? What's the right strategy? what's the state of my life?' When he embarks on a course of action, after weighing these points, Good Fortunes chase after that sterling man Like rivers, the ocean filled to the brim.\* [17] Assistants should be brave, prudent, and wise, 3.40 of proven loyalty; For, without the help of good assistants, no king can ever rule. [18] Though he has drunk the glory of his foes, In battles garlanded by fiery sparks, Flying from the striking of elephant tusks, Fortune visits not an ignorant man. [19]

tat sarvathā gunavat|sahāya|parigraho vijigīsūnām ek'|ântasiddhaye. uktam ca:

na vamśa|mārga|krama|laksanam gunam, nirīksate n' âiva vapur, na c' āgamam; ya eva śūrah su|sahāyavān naras, tam eva Laksmīś capal" âpi sevate. [20]

gunesv ādhāra|bhūtesu phale kasy' âsti samśayah? nyastaś c' ātmā satām vrtte vibhūtiś ca na dur|labhā. [21]

(api kīrty|artham āyānti 3.45 nāśam sadyo 'ti|māninah? na c' êcchanty a|yaśo|miśram apy ev' ān|antyam āyusah.> [22]

> (jayāy' ôtksipyatām pādo daksinah kim vicāryate? mūlam hi prāhur ācāryā dīrgha|sūtratvam āpadām.> [23]

śruť apaviddhair etair vā vrthā kim śuka|bhāsitaih? prājňas tvam, tyajyatām maunam; yasya velā, tad ucyatām! [24]

ON WAR AND PEACE: THE CROWS AND THE OWLS

To ensure complete success, a man intent on conquest must always surround himself with excellent assistants. For it is said:

Fortune, fickle though she is, regards not Fine ancestry, great learning, or good looks, as marks of excellence; She waits only on a man who is brave, and has good attendants. [20]

When a man is anchored On the principles of sound policy,\* Is there any doubt that he will succeed? And when he follows the path of good men, Prosperity is not hard to obtain. [21]

'Do not proud men lay down their lives forthwith 3.45 for the sake of fame?They yearn not even for unending life mixed with infamy.' [22]

'Step forth with your right foot for victory; why do you still hesitate?

Procrastination, the teachers declare,

is the root of misfortune!' [23]

Parrots' prattle! Forget all such dribble, dismissed by learned men!You are wise. Don't be silent any more.When the time has come, tell what must be done. [24]

(mantra|mūlam hi vijayam) pravadanti manīşiņaḥ; mantrasya punar ātmā ca buddhiś c' āyatanam param. [25]

şad eva khalu mantrasya dvārāņi tu nar'lâdhipa; viditāny eva te, tāta, kīrtayişyāmi kīrtiman: [26]

3.50 ātmānam, mantri|dūtam ca, channam, tri|şavaņa|kramam, ākāram bruvate şastham; etāvān mantra|niścayah. [27]

> a|saṃgṛhītasya punar mantrasya śṛṇu yat phalam: a|hīnaṃ dharma|kāmābhyām arthaṃ prāpnoti kevalam. [28]

atha vyavasit'|ânujñā, chedanaṃ saṃśayasya ca, a|niśaṃ tasya ca jñānaṃ mantriṇāṃ tri|vidhaṃ phalam. [29]

tad yathā yo mantro visrambhaṇaṃ gacchati, tathā prayatitavyam. yat kāraṇam:

#### ON WAR AND PEACE: THE CROWS AND THE OWLS

For counsel is the root of victory, so have wise men declared. But the highest abode of good counsel is oneself and one's mind! [25]

There are just six ways, we all know, O King, In which, Glorious King, counsel is betrayed. Although, son, you already know them all, I will mention them now. [26]

Oneself, one's ministers and messengers,3.50Secret agents and the three daily baths,3.50The sixth, they say, is facial expressions.3.50That's the verdict regarding good counsel. [27]

But look at the rewards that counsel brings, when it is not divulged: One gains singular success in this world, Without damage to pleasure or virtue.\* [28]

Three are the benefits ministers bring: They sanction decisions and remove doubts, Then there's wisdom, which he can always tap. [29]

One should always strive to keep the counsel one receives confidential. And this is the reason:

mithyā praņihito mantraḥ prayoktāram a|saṃśayam dur|iṣṭa iva vetālo n' â|nihaty' ôpaśāmyati. [30]

3.55 ātma|pakṣa|kṣayāy' âiva para|pakṣ'|ôdayāya ca mantra|dvaidham amātyānāṃ tan na syād iha bhūtaye. [31]

> āya|vyayau yasya ca saṃvibhaktau, channaś ca cāro, nibhṛtaś ca mantraḥ, na c' â|priyaṃ mantriṣu yo bravīti sa sāgar'|ântāṃ pṛthivīṃ praśāsti. [32]

tad evam punar bravīmi: ‹yuddham na śreya iti.› samdhir apy a|śakyo 'rthaḥ saha|ja|vair'|ânubandhānām. tad yadi may" âvaśyam mantrayitavam, tad apanīyatām ete mantri|mātra|vyapadeśa|keval'|ôpajīvinaḥ kathā|kuśalāḥ. na ca karaņīyeṣv ātyayikeṣu ṣaṭ|karṇam rahasyam phalavad bhavati.»

tathā c' ânuṣṭhite, Meghavarṇa āha: «tāta, bāla|bhāvād an|abhijño 'smi. yathā bravīṣi, tathā karomi. tvad|āyattaṃ hi sarvam idam. tvam adhun" ârtha|vādī jñāna|vijñāna|saṃpannaḥ pitṛ|krameṇa hit'|âiṣī. kiṃ tu kautūhalam ucyatām: kathaṃ punar asmākam ulūkaiḥ saha vairam utpannam? iti.»

Counsel wrongly applied, like a vampire\* improperly invoked, Is not pacified until it has killed

the man who employs it. [30]

When ministers give conflicting advice,3.55It can only lead to his side's defeat,3.65And to the triumph of his enemies,<br/>never to his success. [31]3.55

When one matches one's income and outlay, Agents are secret, and counsel concealed, Says no unkind word to one's ministers; One will rule the whole earth up to the sea. [32]

So, I tell you once more: war is not to our advantage. Peace, on the other hand, is also an impossible goal for those who have a natural enmity towards each other. If you insist that I give you my advice, then send away these people; they are here to gain a livelihood by their title as 'Minister' and are only good at talking. When there are emergency measures to be taken, secrets heard by six ears will be ineffective."

When this request had been carried out, Megha·varna said to Chirañ·jivin: "Father, I am young and inexperienced. I will do as you advise; our entire life depends on you. You are the one who will tell us the truth; you have the knowledge and the wisdom; and you have my welfare at heart, for you have served my father before me. But I am curious about one thing. Tell me, how did this enmity between us and the owls come about?"

so 'bravīt: «bhadra, vāg|doṣāt.

3.60 su|ciram hi caran nityam grīşme sasyam a|buddhimān dvīpi|carma|pratichanno vāg|doşād rāsabho hatah.» [33]

> so' bravīt: «kathaṃ c' âitat?» Ciraṃjīvy āha:

### THE ASS IN A LEOPARD'S SKIN

Chirañ-jivin: "It all started because of a stupid comment!

Long did he graze nonstop in the corn fields; 3.60 Many a summer day he spent grazing The fields of corn wearing a leopard's skin; But due to a stupid comment he made, the foolish ass was killed." [33]

Megha·varna asked: "How did that happen?" Chirañ·jivin narrated this story:



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